



CRANE

A Crane Co. Company

Composites

December 19, 2007

Name
Address
City, State, IL Zip

Dear First Name,

In light of increasing energy, logistics, overhead, and raw material costs, Crane Composites is announcing a minimum price increase of 9% across all markets, effective in most areas for orders shipped on or after February 1, 2008.

Despite our best efforts, we continue to see continual cost increases from all suppliers of our basic raw material components such as polyester resins, styrene, fiberglass, film, and other petrochemicals.

Crane Composites has been absorbing cost increases for the last 18 months. It is clear that these increases will continue into the foreseeable future, so we have no choice but to pass on a portion of these costs. We will continue to work hard to counteract these escalating cost pressures through our Six Sigma and Lean Manufacturing efforts, as well as working with our key suppliers to minimize these increases.

We appreciate your business, understanding, and support of our products. In the coming weeks, your Crane Composites Representative will be providing additional details regarding this announcement. If you should have any immediate questions or concerns, please contact your District Sales Manager or our Sales office at (800) 435-0080.

Jeff Craney
President

Jack Stambaugh
Vice President

Scott Muldrow
Vice President

23525 West Eames Street, Channahon, IL 60410

815.467.8900 fax 815.467.8670 www.cranecomposites.com

800.435.0080