



December 20, 2007

Name
Address
City, State, IL Zip

Dear First Name,

In light of increasing energy, logistics, overhead, and raw material costs, Crane Composites is announcing a minimum price increase of 9% across all markets, effective in most areas for orders shipped on or after February 1, 2008. Orders placed prior to January 15th that ship before February 1st, will receive the current pricing. Orders placed on or after January 15th may ship on or after February 1st at the new pricing level.

Despite our best efforts, we continue to see continual cost increases from all suppliers of our basic raw material components such as polyester resins, styrene, fiberglass, film, and other petrochemicals.

Crane Composites has been absorbing cost increases for the last 18 months. It is clear that these increases will continue into the foreseeable future, so we have no choice but to pass on a portion of these costs. We will continue to work hard to counteract these escalating cost pressures through our Six Sigma and Lean Manufacturing efforts, as well as working with our key suppliers to minimize these increases.

Also as of February 1st, we will standardize the square footage minimums in reference to prepaid freight. Further details about this change will be communicated in January.

We appreciate your business, understanding, and support of our products. In the coming weeks, your Crane Composites Representative will be providing additional details regarding this announcement. If you should have any immediate questions or concerns, please contact your District Sales Manager or our Sales office at (800) 435-0080.

A handwritten signature in black ink that reads 'Jeff Craney'.

Jeff Craney
President

A handwritten signature in black ink that reads 'Jack Stambaugh'.

Jack Stambaugh
Vice President

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